



WHAT WE DO IN THE SALE OF YOUR RTO

- Initial consultation - We meet with potential vendors to understand their business sale/acquisition goals and expectations.
- We utilise proven methodologies to determine the fair market value of the business.
- We assess and value your RTO and go through all of the stages of the sale.
- WE DO NOT CHARGE FOR ANYTHING PRIOR TO SALE COMPLETING. INFINITY BEAR THE COST FOR ALL EXPENSES AND TIME.
- Infinity conducts market analysis, leveraging our superior knowledge to understand current trends.
- We prepare detailed business profiles, maintaining transparency about the business's operations.
- We leverage our extensive network and industry knowledge to identify qualified buyers.
- We provide market valuation education to sellers and buyers, emphasising our value of superior knowledge.
- Infinity assists in preparing the business for sale, ensuring it's presented in the best possible light.
- Infinity maintains an extensive network of potential buyers, reflecting our proactive approach.
- We create comprehensive listings for your RTO, and at no charge, showcase them on various platforms.
- Infinity advises on the timing of the sale, considering market conditions and business readiness.
- Infinity conducts a business health check, advising on areas for improvement.
- Infinity develops marketing strategies tailored to each business, showcasing our adaptability, this is done at no charge.
- We handle confidentiality agreements, respecting the privacy of all parties involved.



- We assess potential buyers' financial resources and business acumen to ensure a good fit.
- We screen potential buyers to ensure they align with the business's values and financial capabilities.
- Infinity facilitates meetings between sellers and buyers, fostering open and honest communication.
- We handle all enquiries about the RTO, ensuring a professional and efficient response.
- We do the difficult so you can concentrate on your business
- We negotiate sale terms, balancing fair-pricing with the interests of both parties.
- Infinity manages the due diligence processes, upholding our commitment to transparency and integrity.
- We proactively answer questions and provide transparent information.
- If needed, we assist in securing financing for buyers, demonstrating our comprehensive service approach.
- We coordinate with accountants and lawyers, ensuring a professional and thorough process.
- Infinity does not provide legal advice and encourages all vendors to seek their own guidance. We do provide case studies of other vendors and utilise our experience in similar transactions.
- Infinity provides general insights into tax implications of selling a business, reflecting our comprehensive knowledge. We are not accountants and vendors will need their own financial guidance.
- We actively seek feedback and implement improvements to enhance client experience.
- Infinity advises on business restructuring if needed, applying our expertise to enhance value.
- Negotiate employee/contractor arrangements post-settlement.
- We offer consultation on business strategies for a smooth sale transaction, leveraging our market insights.



- We manage the closing process, ensuring all legal and financial aspects are handled correctly.
- We provide regular updates to clients throughout the process, maintaining transparency and open communication.
- We handle paperwork, schedule closing day activities, and ensure a smooth transition.
- We prioritise addressing client questions and concerns effectively.
- We are committed to exceeding client expectations and providing exceptional service.
- We offer post-sale transition planning, aiding both parties in a smooth changeover.
- Infinity conducts post-sale follow-ups, maintaining our relationship and support beyond the transaction.
- Infinity engages in continuous learning about industry changes, upholding our commitment to superior knowledge.
- We participate in networking events, staying connected with the business community.
- Infinity supports clients in resolving any post-transaction disputes, demonstrating our ongoing commitment to integrity and fair-pricing.

As per our signed authority to act, our commission will be stated for all of the above.